

# You Can't Fix Stupid!!!

(But We Can Work With Ignorance!)



1. An agent does not have to check the do not call list before contacting a FSBO for a listing. T or F
2. Lead based paint disclosure must be made only when the residence was built prior to 1978. T or F
3. When an active licensee and a spouse own a property together, rents collected can be placed into their personal account so long as the broker approves. T or F
4. Real estate signage (except directional's) must contain the name and phone number of the broker. T or F
5. It is illegal and unethical for a listing agent to share the price and terms of an offer from a cooperating broker with another prospective buyer or cooperating broker. T or F

**CAN YOU ANSWER THESE QUESTIONS?**

**ARE YOU SURE??**

**WOULD YOU BET YOUR LICENSE???**

**When: July 8, 2009**

**Where: West GA Bd. of REALTORS®**

8486 Bowden Street, Douglasville, GA 30134

**Time: 9:00-4:30 pm Fee:\$10 (No Way!!!)**

**Instructor: Tom Gillett**

**Register: Fax to 770-949-1903**

This is a 6 hour GREC approved, GREC sponsored and GREC funded course for continuing education. Developed and instructed by Tom Gillett, this course will provide answers to the questions that EVERYBODY should have! The economy is making life as a real estate licensee challenging enough...don't compound your day with ignorance of important issues!

By the way....the answer to ALL the questions is false.

Ignorance is simply not being knowledgeable of important information; stupid is to ignore the knowledge and willfully violate the law. **“You Can’t Fix Stupid!!!...(But We Can Work With Ignorance)”** is a course designed for these trying times. After reviewing numerous articles, law suits, laws and over 2,000 investigations and citations by the **Georgia Real Estate Commission**, it became obvious that many licensees find themselves in the unfortunate position of violating laws and/or rules, not by design but by failure to understand or be knowledgeable of the applicable law. This information packed course, approved and sponsored by the GREC and developed and presented by Tom Gillett, is the information licensees need, when they need it! Sign up early. **Seating is limited!!**

I like having my real estate license and I am too cute to go to jail...SIGN ME UP!!!

*“You Can’t Fix Stupid!!! (But We Can Work With Ignorance!”*

July 8, 2009 at the West GA Board of REALTORS®

**Course fee \$10.00 (Yup, just \$10!)**

Name \_\_\_\_\_

Company \_\_\_\_\_

License # \_\_\_\_\_

Phone # \_\_\_\_\_

**Fax this to WGBOR at 770-949-1903 or**

**Mail to: 8486 Bowden Street, Douglasville, GA 30134**

**[www.westgaboard.org](http://www.westgaboard.org)**