



REVISED FOR 2010

Accredited Buyer's Representative

August 12 & 13, 2010
9:00 am - 4:30 pm
12 hrs. Real Estate CE • \$250
Real Estate School of West Georgia

What is the ABR® Designation?

The Accredited Buyer's Representative (ABR®) designation is designed for real estate buyer agents who focus on working directly with buyer-clients. When you decide to earn your ABR®, you gain:

- ◆ Valuable real estate education that elevates your skills and knowledge in the eyes of homebuyers.
- ◆ Ongoing specialized information, programs and updates that help you stay on top of the issues and trends in successfully representing homebuyers.
- ◆ Access to REBAC members-only marketing tools and resources, which provide an additional competitive edge.

Why earn the ABR® designation?

The Accredited Buyer's Representative (ABR®) designation is the benchmark of excellence in buyer representation. This coveted designation is awarded by the Real Estate Buyer's Agent Council (REBAC), an affiliate of the National Association of REALTORS®, to real estate practitioners who meet the specified educational and practical experience criteria.

For a more in depth understanding of the ABR® designation and its requirements, go to www.rebac.net.

Course & School Facts

Course Code #59043

The Real Estate School of West Georgia is a service of the West Georgia Board of REALTORS®. GREC School Code: 5633, expiration December 2011.

- ◆ Contact Debbie Dart for more information
- ◆ 8486 Bowden St. - Douglasville, GA
- ◆ 770-949-9966 - Fax 770-949-1903 - wgbor@earthlink.net

GAR Scholarship

The Georgia Association of REALTORS® awards scholarships for the ABR® course. For more information or to receive an application, contact GAR at 678-597-4127. Contact REBAC at 800-648-6224 or www.rebac.net for information about the ABR designation. For information on this specific course, contact the Real Estate School of West Georgia at the number above.

Joe Kennedy, ABR, ASR, CBR, C-CREC



Joe Kennedy, your instructor, has been involved in real estate education since 1977. Through his 28 year career in real estate, he has served as director of several of Georgia's more prominent real estate education providers. Joe is a Past President of the Georgia Real Estate Educator's Association, as well as the past Region 5 Vice President of the National Real Estate Educator's Association. Joe remains active in both his real estate practice and in education. He firmly believes that one must be active in the industry to become not only an effective educator, but an effective mentor.

ENROLL TODAY. Space will be reserved upon tuition and application being received.

Mail enrollments to: West Georgia Board of REALTORS® - 8486 Bowden St. - Douglasville, GA 30135 - Fax 770-949-1903

Accredited Buyer's Representative Designation • 8-12-2010

ABR 2-DAY

R.E. LICENSE NAME _____

R.E. LICENSE # _____ E-MAIL _____

ADDRESS _____ CITY _____ STATE _____ ZIP _____

PERSONAL PHONE _____ WORK PHONE _____

VISA MC DISC. CARD# _____ EXP. DATE _____

AMOUNT OF PAYMENT _____ SIGNATURE _____ DATE _____